

**Kodak** alaris

**Better Solutions.**

**Bigger Margins.**

**A Stronger Future.**

**See the  
Difference**



## **Kodak Alaris Partner Program**

### **Take Your Business to New Heights**

Comprehensive and margin-smashing, the Kodak Alaris Partner Program unlocks new revenue streams and enables you to grow your profitability, fast. We're the only vendor that provides both intelligent document processing (IDP) solutions and scanning hardware. Our Partner Program is the only one that offers the tools, assets, support, and freedom you need to grow wherever and however you want to grow.

Expand your portfolio with our award-winning software, hardware, solutions, and services—and accelerate your business like never before.

# Why Partner with Kodak Alaris

**100% partner-driven organization – we will never compete with you**

## Best in Class Partner Program

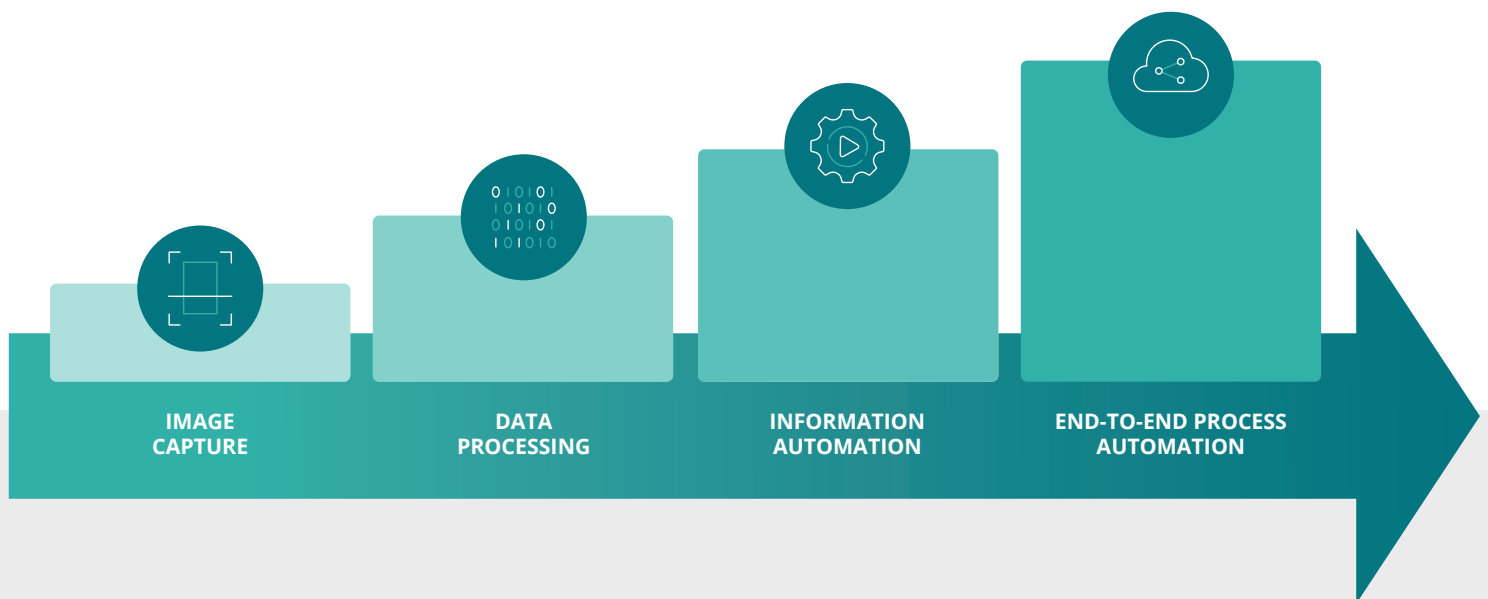
- Significant earnings potential with Industry leading margins
- Strong partnerships by providing superior support from sales, pre-sales, solution architects, marketing, field engineers, and more!

## World Class Support & Services

- World-Class dedicated services team for Kodak Alaris and all major scanner brands
- Kodak Alaris employees, not subcontracted out

## Broad Portfolio

- The only manufacturer that offers a full range of Scanners, Software and Services
- Scanners range from 20 ppm desktop to 110 ppm sorting capabilities & FADGI compliant
- Named 'Major Player' for IDP SW by IDC
- Industry-leading AI Tools
- Offerings that allow you to personalize and brand as your own our innovative, first-to-market, virtually un-hackable scanning solution.
- Full Range of Professional Services ensuring customer success



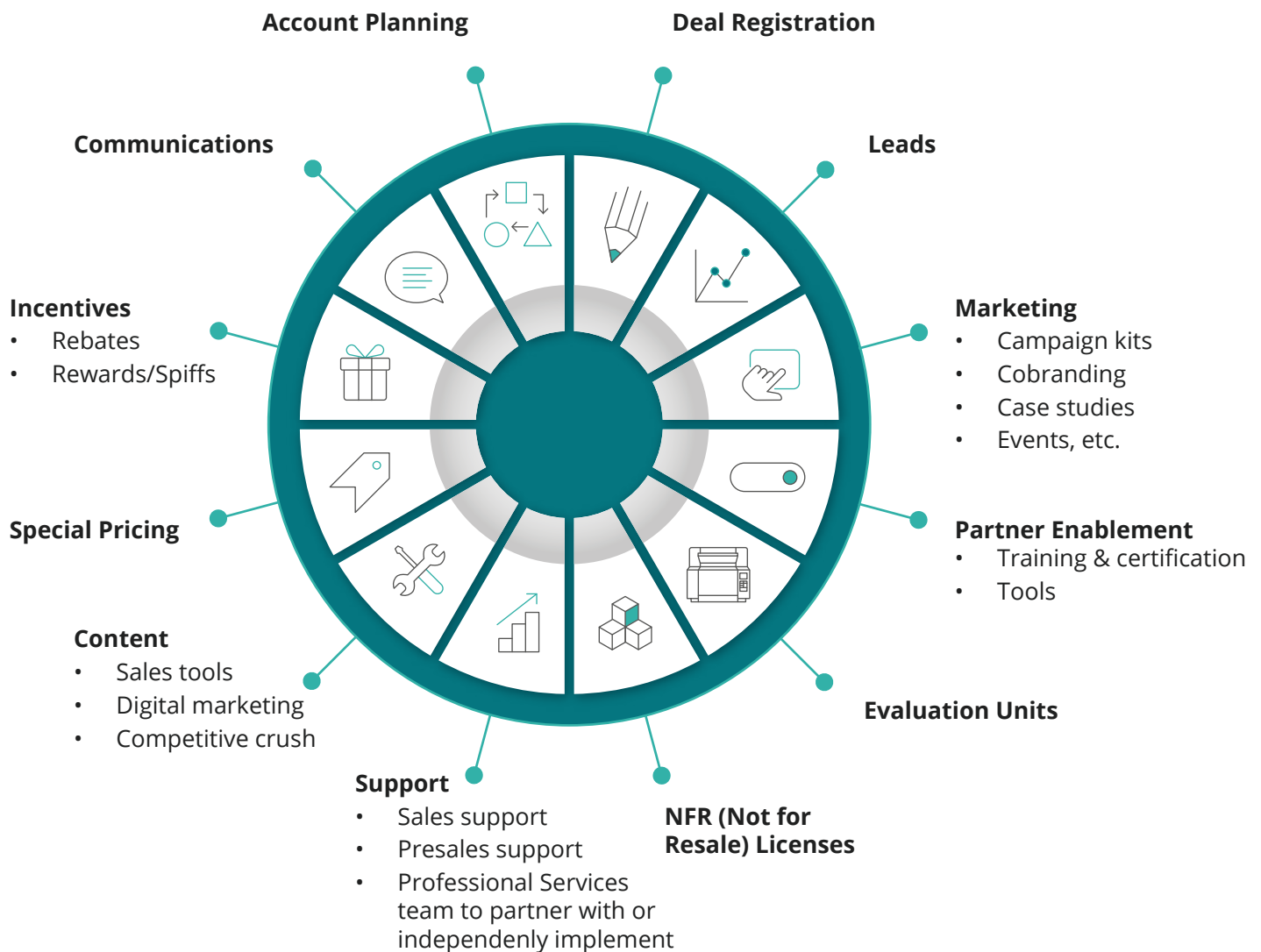
## Driving Innovation to help you stay competitive

- Organizations seek to extend their **digital transformation journeys** beyond simple digitization.
- The need for automation and artificial intelligence (AI) is driving major buying decisions across numerous industries.
- While many vendors offer *either* digitization or AI-powered automation solutions, **Kodak Alaris uniquely offers both**, enabling our partners to **simultaneously expand and simplify their portfolios**.
- By automating manual tasks and identifying better solutions to data capture and information processing challenges, our partners are delivering a multitude of benefits that positively impact their customers' performance and profitability.
- We **transform documents into business-critical data** by sending information to the right place at the right time—**quickly, accurately, securely, and reliably**.



## What You Get

The Kodak Alaris Partner Program is a robust program designed to provide you with the skills and knowledge you need to accelerate your business by fully leveraging our portfolio, incentives, and resources.





## Team Up with a Reliable Vendor

Our partner community is an extension of our team. Together, we reach new customers, deliver more effective outcomes, and accomplish collective goals. We strive to help you better serve customers and deliver the best solutions, enabling you to drive client acquisition, satisfaction, and growth.

### Connect with us today!

Email: [InsideSales@kodakalaris.com](mailto:InsideSales@kodakalaris.com)

Or visit: [www.AlarisWorld.com](http://www.AlarisWorld.com)

NOTES: All prices shown are USD. Estimated costs are noted above; your actual cost may vary and will be provided by your Value-Added Distributor.

**Apply for a Partner Portal account:**  
[partners.alarisworld.com](http://partners.alarisworld.com)

**Contact us:**  
[AlarisWorld.com/go/contactus](http://AlarisWorld.com/go/contactus)

**Kodak alaris**



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**Kodak alaris**

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